Penrith City Council Summary of Investments March 2017

Commentary

Once again there was no change to the official cash rate when the Reserve Bank (RBA) met in early April. The RBA Board next meets on 2 May and economists are virtually unanimous that rates will not move then either, nor in fact for some time yet, even though US interest rates have risen in recent months and more increases are forecast there.

In the longer term, economists are undecided whether the next RBA move will be up or down as there are arguments for both points of view. The March quarter's CPI, released at the end of April, is being closely scrutinised, as are recent unemployment figures as there are concerns about continuing low inflation, and also around the employment market. Most data suggest rates should remain at current record low levels until the RBA is confident higher inflation and lower unemployment will eventuate, and can be sustained.

However, the housing market is under close scrutiny, with widespread discussion on ways to reign in excesses that are seen as a potential risk to financial stability and the long term health of the economy. Banks have updated their prudential measures to further reduce risk around housing and many are increasing lending rates for some types of mortgages making households more cautious about their finances. Not surprisingly, March data showed consumer confidence, retail sales and vehicle sales fell, so, although there have been suggestions that the RBA should be lifting rates to address the housing issues, overall the probability of a rate rise here before next year seems even less likely.

Council's portfolio once again outperformed its benchmark during March. It continues to be monitored closely to ensure returns are maximised as opportunities become available.

The investment returns versus the benchmark for March are:

Council portfolio current yield (including FRNs) 2.77% 90 day Bank Bill Swap rate (Benchmark) 1.79%

Penrith City Council Historical Investment Performance

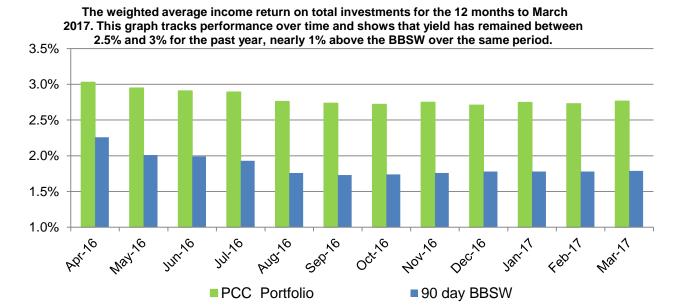
Portfolio Yield (Actual Versus Benchmark)

Table 1

| | Actual Portfolio | Benchmark (BBSW) |
|--|-------------------------|---------------------|
| Current portfolio yield (including FRNs) | 2.77% | 1.79% |
| Past 12 month portfolio performance | 2.81% | 1.86% |
| Portfolio return for the period | 0.23% | 0.15% |

Graph 1

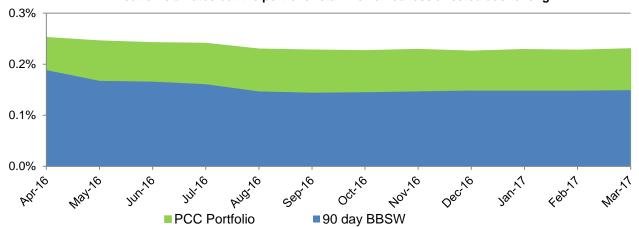
Portfolio Yield (Actual Versus Benchmark)



Graph 1.1

Portfolio return for the Period (Actual Versus Benchmark)

The return for the period shows the current month's yield, together with the historic monthly yield for comparison purposes. The BBSW fell in both May and August when the RBA cut official rates but the portfolio return remained less affected due to long

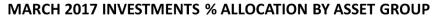


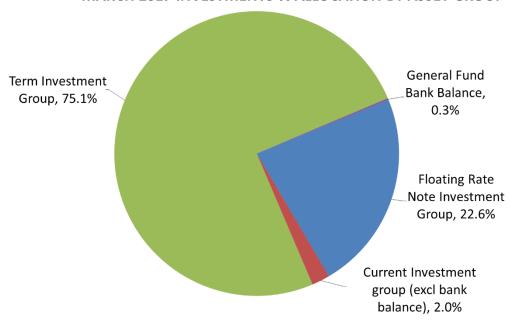
Penrith City Council Investment Summary by Asset Group and monthly movement

Table 1.1

| Asset Group | Closing Value (Face Value) 28 February 2017 | Closing Value (Face Value) 31 March 2017 |
|--|---|--|
| Floating Rate Notes | \$27,819,917 | \$28,819.917 |
| Current cash on call group (excl bank balance) | \$7,100,000 | \$2,600,000 |
| Term Deposit Group | \$93,500,000 | \$95,500,000 |
| | \$128,419,917 | \$126,919,917 |
| General Fund Bank Balance | \$3,639,662 | \$325,125 |
| Total | \$132,059,579 | \$127,245,042 |

Graph 1.2





Penrith City Council

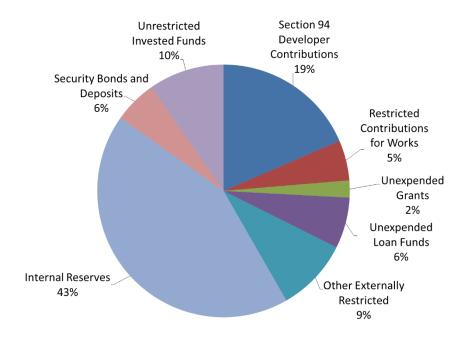
Reconciliation of Invested Funds and monthly movement

Table 1.2

| | Period ending 28 February 2017 | Period ending 31 March 2017 |
|---|-----------------------------------|--------------------------------|
| Represented by: | | |
| Externally restricted Assets | | |
| Section 94 Developer Contributions | \$22,861,498 | \$23,576,520 |
| Restricted Contributions for Works | \$5,561,985 | \$6,540,968 |
| Unexpended Grants | \$3,350,671 | \$2,777,063 |
| Unexpended Loan Funds | \$9,099,629 | \$8,292,472 |
| Other Externally Restricted | \$11,618,323 | \$11,884,057 |
| | \$52,492,106 | \$53,071,080 |
| Internally Restricted Assets for funding of | operations | |
| Sinking Funds | - | - |
| Internal Reserves | 51,448,956 | \$54,839,704 |
| Security Bonds and Deposits | 6,936,530 | \$7,020,772 |
| | 58,385,486 | \$61,860,476 |
| Restricted Assets Utilised in Operations | - | - |
| Unrestricted Invested Funds | 21,181,987 | \$12,313,486 |
| Invested Funds held as at 28 February 2017 | \$132,059,579 | \$127,245,042 |

Graph 1.3

MARCH 2017 INVESTMENTS % ALLOCATION BY CASH RESERVE TYPE



Penrith City Council Investment Summary

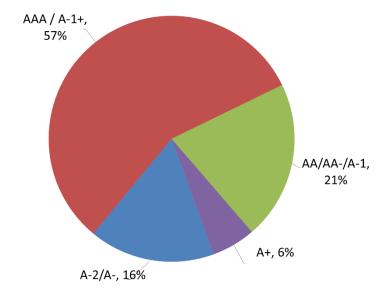
(Graphed to reflect fund ratings as % of portfolio)

Table 1.3

| Credit Exposure | Bank/Financial Institution | \$ Utilised | % Portfolio | % Policy Maximum |
|--------------------|--|---------------|----------------|----------------------------|
| A-1+ | CBA, NAB, BankWest, Westpac | \$72,100,000 | 56.81% | 100% (25% per institution) |
| A-1 | Macquarie Bank, Suncorp Bank | \$12,000,000 | 9.45% | 100% (20% per institution) |
| A-2 | Bendigo & Adelaide Bank | \$14,000,000 | 11.03% | 100% (20% per institution) |
| Long Term | | | | |
| A + | Floating Rate Note (Barclays Capital) | \$1,319,917 | 1.04% | 100% (20% per institution) |
| AA- | Deposit Plus Flexible Security (CBA) | \$5,000,000 | 3.94% | 100% (25% per institution) |
| AA- | Fixed rate note (Westpac) | \$2,500,000 | 1.97% | 100% (25% per institution) |
| A + | Floating Rate Note (Barclays Capital) | \$1,000,000 | 0.79% | 100% (20% per institution) |
| AA- | Floating Rate Note (CBA) | \$5,000,000 | 3.94% | 100% (25% per institution) |
| AA- | Floating Rate Note (ANZ) | \$1,000,000 | 0.79% | 100% (25% per institution) |
| AA- | Floating Rate Bonds (NAB) | \$1,000,000 | 0.79% | 100% (25% per institution) |
| A + | Floating Rate Note (Suncorp Metway) | \$5,000,000 | 3.94% | 100% (20% per institution) |
| A- | Floating Rate Note (Bank of Queensland) | \$3,500,000 | 2.76% | 100% (20% per institution) |
| A- | Floating Rate Note (Bendigo & Adelaide Bank) | \$3,500,000 | 2.76% | 100% (20% per institution) |
| Total Portfolio | | \$126,919,917 | 100% | |

Graph 1.4

Reflects S & P fund ratings as % of the portfolio to show compliance with Council's Investment Policy objectives of minimising risk.



Penrith City Council Diversification of Portfolio

(graphed to reflect fund ratings as % of portfolio)

Table 1.4

| Dealing Bank | Short Term | Long Term | Investment |
|--------------------------------|------------|-----------|---------------|
| BankWest | A-1+ | AA- | \$21,000,000 |
| Barclays Bank | A-1 | A+ | \$2,319,917 |
| Bendigo & Adelaide Bank | A-2 | A- | \$17,500,000 |
| National Australia Bank | A-1+ | AA- | \$23,000,000 |
| ANZ | A-1+ | AA- | \$1,000,000 |
| Westpac Banking Corporation | A-1+ | AA- | \$21,000,000 |
| Commonwealth Bank of Australia | A-1+ | AA- | \$20,600,000 |
| Macquarie Bank | A-1 | A | \$1,000,000 |
| Bank of Queensland | A-2 | A- | \$3,500,000 |
| Suncorp Metway | A-1 | A+ | \$16,000,000 |
| Total Investment | | | \$126,919,917 |

Graph 1.5

Graphed to relflect the spread of investments amongst various Financial Institutions to show portfolio diversification in accordance with Council's Policy of risk aversion.

